



ROCKY BAY  
*Discovering Abilities*

# Rocky Bay

71<sup>st</sup> Annual  
Report  
2009

# **Our Vision**

**To be the leading disability  
service provider in Western  
Australia**

# **Our Mission**

**To optimise the quality of life  
for people with disabilities**

## **CHAIRMAN and CEO'S REPORT**

### **Annual Report 2009**

Rocky Bay provides a range of services and support to 1000 children (and their families) and over 500 adults living with disabilities in the Perth metropolitan area. We employ over 500 staff and volunteers in many locations. The organisation has had a typically busy last twelve months in terms of revenue and program growth; project and service development; and a number of infrastructure and capital projects developed in conjunction with our funding partners.

Besides the usual operational activity, the last year has seen a number of significant projects.

#### **Lucy Creeth redevelopment**

We received the excellent news in February that the Board of the Disability Service Commission had agreed to fund the \$3.4 million needed to refurbish the residence. The project had been in the planning stage for almost three years and we are all looking forward to handing over a contemporary, safe and pleasant environment to clients and staff. The project commenced in June this year and is anticipated to take just over 12 months to complete.

#### **Additional homes to McCabe Street**

Just over half an acre at the front of McCabe Street has been acquired. We are working with Disability Service Commission and Department of Housing on the build and design proposal for approximately 16 homes to be constructed over the next couple of years.

#### **Mosman Park landscaping**

The casuarinas, which were damaging the paths and waterways in the gardens, were removed and the fish sent to the hills for a holiday. Subsequently, a major renovation of the area was completed with the soil levelled, waterways repaired, new paving laid and planting and gazebos added. Works were completed early in 2009 and have resulted in gardens that are accessible and pleasant for all to use.

#### **Pool refurbishment**

With new regulations and 30 years of decay the therapy pool needed to be updated and new equipment purchased. Thanks to Automotive Holdings Group funds we have been able to renovate the area with the pool and change rooms retiled, floor heating installed, the facility generally tidied up and equipment updated to ensure we comply with the new regulations. The facility reopened in March 2009 and is offering a safe and contemporary leisure environment for our clients.

#### **Clinical area refurbishment**

Monies received from the 2008 Diamonds and Pearls Ball were used to upgrade the Clinical area including painting, update of office and treatment areas and the installation of a ceiling to reduce heating and cooling costs and help maintain a pleasant indoor temperature for our clients.

#### **Staff recruitment**

We improved our processes and retention strategies which resulted in reducing staff turnover by a further 10%. Initiatives included:

- broadening the scope of staff training and increasing the opportunity for professional development

- introducing a birthday club and loyalty program alongside the reward and recognition programs. Rocky Bay recognised over 100 staff with over five years service to the organisation.

In addition we have also:

- achieved a 4.5 star rating in Employment Services
- secured a site in Cockburn to house Posture Tech, the School Age Therapy Program, and Employment Services staff in a new building in the southern corridor to increase capacity and improve teamwork, efficiency and staff retention
- introduced a client newsletter titled *Connect* with stories, advice and information for our 1500 clients
- worked with the sector to develop frameworks for Palliative Care, Clinical Governance and an array of crucial and complex policies to manage risk, compliance and quality control
- almost doubled the support hours for many younger clients who use our Alternative To Employment services.

There is still a high level of unmet need including housing, high needs care, country services, Alternatives to Employment services in the north and south and respite, particularly a huge demand for out-of-home (overnight) respite. Southern Respite Services, Rocky Bay's respite venue in Beeliar is booked for up to six months in advance limiting the ability to accept new clientele or respond to urgent requests. People with high clinical or changing needs continue to have limited options in the sector particularly when faced with degenerative conditions and this limits their ability to age with dignity. These are areas of development for Rocky Bay in the next 12 months.

The Board and Executive of Rocky Bay would like to take this opportunity to thank our funders, supporters, volunteers and staff for their continued and passionate support of our clients.

The Automotive Holdings Group (AHG) once again hosted a very successful Corporate Golf Day raising in excess of \$120,000. Over the five years of the association, this event has now raised over \$700,000. Thanks to AHG and in particular, Managing Director, Bronte Howson (recently awarded life membership for his work with the organisation), for the magnificent support provided to facilitate this event. Our thanks also extend to the many sponsors who donated a range of outstanding auction prizes and David Christison, who did an excellent job as Master of Ceremonies.

The Royal Fremantle Golf Club again provided the venue to conduct the 28<sup>th</sup> annual Rocky Bay Charity Golf Day. Rocky Bay sincerely thanks the committee, as well as the members of the club, for supporting the day and helping raise in excess \$23,000 to assist people with disabilities. This day has also raised close to \$700,000 for our clients since its inception.

The State Government, through the Disability Services Commission, has continued to provide Rocky Bay with recurrent and one-off grants. Rocky Bay maintains a strong professional relationship with the Disability Services Commission and its principal officers Chairman, Mr Bruce Langoulant and Director General Dr Ron Chalmers, and we thank them both for their support during the year and look forward to the continuation of this strong partnership in the years to come.

The Commonwealth Government, through the Department of Education, Employment and Workplace Relations has again provided Rocky Bay with funding to assist over 165 clients maintain open employment. We thank them for over 14 years of support for this program.

Funding from Lotterywest has made it possible for many of our clients to receive grants to modify homes, vehicles and purchase such items as personal alarms. Under the Chairmanship of Mr Clyde Bevan, and the management of the Chief Executive Officer, Mrs Jan Stewart, Lotterywest has been a wonderful supporter of Rocky Bay over many years and we are indeed indebted to them for their outstanding support.

Rocky Bay has been a beneficiary of Appealathon since its inception and this year in the new partnership with Variety received support for a number of fundraising projects through free advertising air-time. Rocky Bay is greatly appreciative of Channel Nine's promotion which assists in heightening public awareness of the organisation.

We were again successful this year in obtaining financial support from the Telethon Trust and we now have the opportunity to cement this relationship into the future as we are part of the events planned for the Telethon weekend in October 2009.

Mr Frank Crawley (Chairman), Mr Paul Sullivan, Mr Ray Porter, Mr Graham Reynolds and Mr Rob Gray form the Rocky Bay Foundation which continues to provide much needed financial support to the organisation. This year the Foundation assisted by funding the purchase of an office/warehouse development in the southern corridor, the installation of added security to the Mosman Park site and the renovation of the Mosman gardens for the many clients and residents who use the facility.

Dr Alan Wilson makes weekly visits to the Residence to check on the health and well being of Rocky Bay clients. He is also available on-call should our nursing team need any specific advice in emergency situations. We are indebted to Dr Wilson for his dedicated commitment to people with disabilities at Rocky Bay.

We are most fortunate to have the support of a large number of volunteers who assist Rocky Bay in a myriad of different ways. Volunteers continue to play an essential part in the effective operation of the organisation, whether it is through spending time individually with clients or through the more formal aspects of committee representation, we thank them for their unstinting and outstanding support.

Members of the Rocky Bay Board have volunteered many hours of their time to provide support to our organisation. We are fortunate to have a blend of experience and expertise that provides Rocky Bay with expert advice essential for the effective operation of the organisation. May I particularly acknowledge the support of the following people:

- Mr Rob Gray, Chairman, for his personal and professional assistance
- Mr Con Fermanis for his support and wisdom over this past year
- Ms Jenny Thornton for her excellent ongoing legal advice
- Ms Caroline Cusack who has been on the Board since 1993 and provides particular advice on all matters pertaining to client services

- Mr Ray Porter, Deputy Chairman and Ms Susan Male, Marketing Committee Chair, and Mr Bruce Dufty whose many years of business and government experience provide the knowledge needed to advise on matters pertaining to finance and the corporate world
- Dr Phillipa Lamont for providing invaluable advice to the Board on all matters pertaining to the health and well being of Rocky Bay clients
- Mr Bill Grayson, who sadly retired in 2009. We wish him well in the future.

A growing number of people volunteer their time to support Board sub-committees. Our thanks extend to Mr Tony Brand (House); Mr Howard Lange and Mr Kim Hayman (Finance); Ms Andree Macintyre, Ms Di Bates, Ms Gail White and Ms Robyn Capper (Marketing); we greatly appreciate their time and support.

Lastly, we would like to take this opportunity to extend our sincere thanks to the Executive, staff and volunteers for their support and hard work during the year. Rocky Bay is most fortunate to have such a dedicated and professional team committed to improving service provision within the organisation. We look forward to the year ahead as we see the hard work put in over the last 12 months in planning and developing business cases comes to fruition with better facilities, better funding and therefore better levels of support for our clients.

We have continued a program of steady growth to the extent that Rocky Bay now has over 500 staff and volunteers providing services to more than 1,500 people with disabilities in Western Australia. We are in a good financial position and, although we had a small deficit in 2009, additional funding from the DSC has assured a sound position for the coming year and the independent monitors have confirmed the quality of our services to clients.

In recent years Rocky Bay has consolidated its position as a leader in the provision of services to people with disabilities in Western Australia. The future looks exciting and we are well placed to expand and provide even better services to people with disabilities.

Thank you for your continued support.

Rob Gray  
Chairman

Michael Tait  
Chief Executive Officer

## THE BOARD

### Mr Robert Gray - President



- Rob is President of Rocky Bay Council
- Member of the Finance Committee
- Representative on the Board of Trustees of Crippled Children's Foundation

### Mr Ray Porter – Vice President



- Ray is a finance consultant and
- Chair of the Finance Committee

### Mr Con Fermanis - (Immediate Past President)



- Con is a parent of a Rocky Bay client
- Immediate Past President of the Council
- Chair of the Client Services Committee and
- Member of the Finance Committee

### Ms Caroline Cusack



- Caroline is a Rocky Bay client
- Client representative on the Client Services Committee and
- Member of the Policy Development Panel

### Ms Jenny Thornton



- Jenny is a partner in the law firm Allens Arthur Robinson who provide pro bono legal advice to Rocky Bay

### Dr Phillipa Lamont



- Phillipa's medical background in the emerging field of Neurogenetics gives her a special interest in the clients of Rocky Bay

### Ms Susan Male



- Susan has been employed in strategic consulting and executive management roles and has a background in Occupational Therapy
- Chair of the Marketing Committee

### Mr Bruce Dufty



- As a former Director of the DSC, Bruce has brought a wealth of knowledge to Rocky Bay Council
- Member of the Finance Committee
- Member of the Client Services Committee

### Mr Bill Grayson - Retired 2009



- Bill has a special interest as a parent of a Rocky Bay client.

## PATRON

Mrs Julie Michael, wife of the Governor of Western Australia

## NON BOARD COMMITTEE MEMBERS

Mr Tony Brand AM	House Committee Chairman
Mr Howard Lange	Finance Committee
Ms Andree McIntyre	Marketing Committee
Mr Hayden Stevens	Client Service Committee
Mr Kim Hayman	Finance Committee
Ms Diann Bates	Marketing Committee
Ms Robyn Capper	Marketing Committee
Chris Catlow	Finance Committee

## EXECUTIVE

Mr Michael Tait	Chief Executive Officer
Mr Mervyn Williams	Finance Director
Ms Linda Chiu	Clinical Services Director
Ms Frances Buchanan	Client Services Director
Mrs Betty Cottrell	Marketing Director
Ms Wendy Tapper	Human Resources Director
Mr Tony Waters	Employment Services Director

## AUDITORS

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## FINANCE

The most significant cost items are as follows:

	2006/07	2007/08	2008/09
Salaries and on costs	68.45%	69.50%	68.31%
Agency staff	3.81%	2.68%	2.58%
Depreciation	8.12%	7.70%	7.57%
Motor vehicles	4.32%	4.37%	3.88%
Maintenance	3.57%	3.72%	3.72%
Grounds and building refurbishment	0.00%	0.00%	2.01%

The principal sources of revenue for the year were:

	2006/07	2007/08	2008/09
Disability Services Commission	73.37%	75.54%	75.70%
Department of Employment and Workplace Relations	10.70%	9.27%	8.23%
Other Government grants	2.74%	1.40%	2.08%
Fundraising and donations	7.79%	7.39%	7.16%
Other income	5.40%	6.40%	6.83%

Capital Expenditure for the year amounted to \$2,215,139. Funded Capital Expenditure amounting to \$2,157,960 comprised as follows:

Motor vehicles	\$1,018,891
Client facilities and equipment	\$591,323
Grounds and building refurbishment	\$452,232
Organisational facilities	\$95,513

Mr Ray Porter assumed Chairmanship of the Finance Committee this year and the Committee has continued to devote many hours of its time to ensuring that Rocky Bay remains financially viable.

Merv Williams  
Director Finance

## CLINICAL SERVICES

Clinical Services Division now comprises of four programs. They are:

- Therapy and Professional Services (TAPS) which also includes the Statewide Consultancy service for neuromuscular conditions, managed by James Parish.
- School Age Therapy Services (SATS) which covers the Fremantle – Peel Education districts, managed by Tracey Delamere.
- Posture Tech, which includes the Technical Equipment Support (TES) program as well as the CAEP for all of Rocky Bay, is managed by Cheryl Lockwood.
- Nursing services both for the residents in Lucy Creeth and the community, managed by Wendy Jones.

This year services were extended to:

- TAPS - 151 Adults, 71 school age, 13 preschoolers
- SATS – 879 students received a service
- Statewide Consultancy to 21 clients
- Posture Tech supported 141 clients.

### Manual handling

Rocky Bay has been using Manutention as best practice for all staff for manual handling training. This year Rocky Bay, in collaboration with other paediatric agencies in the sector, received a Commonwealth grant (NCGS) to enable our physiotherapists and occupational therapists to be trained in an L2 Manutention accredited course. This program ensures that all therapists have the same understanding to assist with the development of the skills of education staff, Disability Support Workers, and other family/carers in a consistent manner across the sector.

All current Rocky Bay therapists are now L2 manutention practitioners. Five of these therapists were also nominated to complete the L3 Manutention course by end of this year. These therapists will attend a Paediatric Disability module to be run by an expert from France through the generosity of the NCGS grant. This is the first time a course has been conducted and developed for therapists. We now have an L4 manutention trainer in Rocky Bay, and in liaison with the Training Department and the L3 practitioners, we will be able to roll out consistent manutention training for Rocky Bay staff over the coming year.

### Posture Tech

TES has changed its name to Posture Tech in line with an expansion of specialist therapist services being offered. The program has increased staffing with the appointment of a manager, rehabilitation engineer and a therapy assistant.

Posture Tech is undergoing significant changes in both structure and process. These changes include:

- adoption of a new software system that will enable effective and efficient processing

- auditing of work carried out
- management of stock purchases and response to product recall in an appropriate manner.

### **Nursing**

With Wendy Jones leading the team, we now have a full compliment of permanent registered nurses and some casual staff to support our nursing service to the residents.

Thanks to Wendy, Dr Lamont and Dr Wilson, our annual flu injections for clients and staff ran smoothly. With the recent alert of H1N1 the nurses and support workers have been diligent in ensuring that infection control is a high priority.

### **SATS**

We had another challenging year with workforce issues and meeting client needs in the midst of the closure of the Kim Beazley School. However, a big thank you to Success Primary school who allowed us to use their new facilities in the interim while we await the opening of the Baling Street development. The therapists have been very understanding, as we settle into the new accommodation and have continued improving services to their clients.

### **TAPS**

Adult services have been through a successful standards monitoring. We also successfully applied for DSC funding to provide some intensive services for a group of 15 adult clients. This short-term funding for up to three years has enabled us to increase speech pathology services.

Much needed equipment in the form a cough-assist machine, a paediatrics cycle machine and a pool chair for our clients to use were donated this year.

The early intervention and school-age children programs continue to receive excellent services through the year. The work of the physiotherapists and pool coordinator ensure our school holiday hydrotherapy programs continue to be enjoyed.

This year the pool and open therapy areas were upgraded. The enhanced environment certainly makes for a more pleasant experience.



**Children enjoying the SATS Social Skills Group**



**Water based Occupational Therapy session**

## CLIENT SERVICES

The Client Services division includes accommodation, respite and alternatives to employment (ATE) services to people within the Perth and Peel districts.

This has been year of growth for the Getabout ATE program due to the Liberal election promise of expanded ATE funding for grant recipients aged 25 years and under. Almost forty Getabout members were eligible for this funding, totaling approximately 25,000 additional hours of support and \$745,000 in funding.

Along with this increase in ATE funds, Getabout was able to purchase another two cars and three wagons, which has allowed us to increase our support for members participating in various community activities.

The Getabout program was also successful in it's submission for a grant to develop strategies to further improve the quality of the service, with a strong focus on individual choices of support.

In 2009 – 2010 the Department of Education and Training has planned an Award Scheme Development and Accreditation Network 'ASDAN' pilot to develop further education pathways for young adults with high support needs. Rocky Bay was selected for this program, which includes funding for training, resources and accreditation. The objective of this project is the delivery ongoing learning opportunities for those school leavers unable to access further education.

The Getabout program has worked in tandem with Castlereagh School this year in developing our capacity to offer more activities with meaningful learning outcomes to the members who have cognitive disabilities.

Following our successful grant submission to The Town of Mosman Park, the Studio program ran a series of Community Art

Classes in the gardens at Rocky Bay. Each week, during the summer months, clients and local residents were invited to participate. *The Post*, a local community newspaper, ran a very positive article showcasing some of the support Rocky Bay offers.

Lifestyles Services was successful in their application for a 'Healthy Lifestyle Options' grant of over \$90,000 from the Commonwealth Department of Health and Ageing. This project aimed to assist the residents of the nursing home to make informed decisions regarding healthy meal options and to participate in regular exercise programs. Some popular outcomes from this grant have been increased choices in the dinner menu and the purchase of Nintendo Wii machines which offer a fun means of exercise for participants. This activity is especially effective in assisting wheelchair users maintain their upper limb strength and flexibility, as the movements required in the simulated golf, tennis and other games are quite energetic.

Plans and resources for renovations to the nursing home were finalised, with the anticipated outcome being a significantly more comfortable, modern and contemporary place for residents to live.

An audit on the nursing home by the WA Department of Health reported all standards being met in accordance with nursing home registration requirements, and noted that with the completion of renovations, the standard of accommodation will be very high.

The Community Home Support program continues to offer personal care and home services to people living in their own homes and who require assistance with chores and community based errands.

The two Beeliear respite homes continue to be fully booked for months in advance and receive positive feedback from both parents and guests.

While we have received an increase in requests for regular respite in the family homes, particularly where the age of health of the parent is vulnerable, our most notable increase in referrals has been for out-of-home and overnight respite.

Weekend Breakaways has increased from monthly to fortnightly to meet growing demand and proves popular with focus is on a fun packed weekend for the participants, and time-out for parents being a welcome by-product.

The 'Respite Thru Recreation' program allows parents and primary carers to have some time to themselves and for the young adults to be supported to enjoy themselves in an individual leisure pursuit or with others their own age.

Once again we have been successful with funding to run respite programs during school holidays, particularly during January when many employment or adult recreation services are closed.

The organisation has increased it's response to 'extra-ordinary' respite requirements, offering one-off support in

times of family crisis, and through brokerage with other organisations with which families may have an established relationship of trust.

Rocky Bay was fortunate to secure a small grant to improve our communication accessibility. The main areas of focus included improving our written communications and the development of strategies to assist non-verbal clients to express their choices and feedback about our services. The grant also provided staff training on the visual presentation of publicity material and internal documents.

Over the last year a significant number of people have volunteered a total of 3,577 hours to Rocky Bay. Regular volunteers have given time selling raffle tickets and participating regularly in various programs across the organisation, Rocky Bay continues to be a popular choice for senior school students completing their community service commitments, and University students completing practicums.

Frances Buchanan  
Director Client Services



**The friendship rug group proudly display their work**



**Enjoying one of the hand trikes at Getabout built by Rocky Bay staff**

## EMPLOYMENT SERVICES

The year 2008 – 2009 was one of consolidation and continuous improvement for Rocky Bay Employment Services. Whilst a number of long term staff left during this period, this provided an opportunity to realign the management and organisational structure of the area.

In terms of performance, we found 16% more employment placements for our clients this financial year compared to the same period over 2007-2008. The increase in employment placements also saw us move further along the performance rankings that our funder, the Department of Education, Employment and Workplace Relations (DEEWR), uses to monitor performance. At June 2007, Employment Services was at the 64<sup>th</sup> percentile, at June 2008 at the 37<sup>th</sup> percentile and by June 2009 was at the 6<sup>th</sup> percentile. In other words, in terms of all disability employment providers we were in the top 6% in Australia. This led us to a 4.5 stars rating with DEEWR.

This year also saw Employment Services complete their third, three year cycle for external accreditation by our auditors, ISC, against the Commonwealth Disability Service Standards. We were also given very complimentary feedback from DEEWR with respect to performance monitoring that was conducted throughout the year.

Other initiatives included the continued drive for professional development. As of June 2009 almost 90% of staff at Employment Services have completed studies at Certificate III level or higher in areas such as Disability Work, Employment Services, Business Management and Occupational Health and Safety. Only two years ago this figure was less than 30%.

In addition, we also introduced joint training with one major referrer organisation – the Brightwater Care Group. Finally, in late June we also commenced a series of focused team building events that will continue over the next 12 months.

Opportunities ahead for us include the move to the new facility in Cockburn Central and the new Disability Employment Services beginning on 1<sup>st</sup> March 2010.

Tony Waters  
Employment Services



**Employment Services staff at team building sessions**

## HUMAN RESOURCES

The Human Resources and Training Division continues to focus on supporting our staff and providing training and development programs across the organisation. Our staff are our greatest asset and every effort is made to respect and value them.

Initiatives introduced during the year to attract and retain staff have been our loyalty program and executive awards, along with continuation of the reward and recognition program and recognising staff birthdays. Staff are able to go on-line and choose their gifts for the loyalty and reward programs and presentations are made twice a year. We also recognise staff milestones every five years and a 'Ten Year Club' has been formed in recognition of employees who have provided more than a decade of service to the organisation. Rocky Bay has also been able to improve salary packaging options for staff during the year.

The Training Department continuously strives to deliver a high standard of training to all staff by providing both on-site and outsourced professional learning opportunities. The training focus starts from the first day of employment with new staff undertaking a two day orientation and induction program which includes training in manual handling, occupational safety and health, vehicle safety, dysphagia and departmental procedures. Refresher training sessions in some of these subjects are repeated annually as required.

This year an initiative arranged by the Training Department gave 15 members of staff the opportunity to complete partial training in Certificate IV Training and Assessment. This course was funded by the State Government Department of Training and was made available to members

of staff in supervisory roles. Those who complete the training will be able to conduct workplace assessment of others enrolled in Certificate III in Disability Work. The Training Department also encourages and supports staff in their personal development through supported attendance at TAFE, professional conferences, seminars and workshops.

Early this year we said goodbye to our long term co-ordinator of training, Anne Roberts. Anne retired after many years of providing an excellent service to Rocky Bay and is remembered by all as a valuable member of the team. Vicki Bosworth joined us in April as Manager of Training and shortly after her appointment completed an audit with the Department of Education and Training for which Rocky Bay was again deemed competent to continue providing training in Certificate III and IV in Disability Work.

Rocky Bay's Workers' Compensation costs and claim numbers are below the average industry benchmark for our sector and we continue to work for continuous improvement in all safety areas. Our safety committee meets regularly and makes every effort to drive a culture of workplace safety within the organisation to reduce the frequency and severity of injuries to staff.

Many HR processes have been internally audited as we look to continuously improve the way in which we provide services to the organisation. HR and training staff have also spent time in various departments to gain a greater understanding of the type of work carried out in all areas. It is intended that this will be an ongoing learning experience.

Staff once again celebrated at the Annual Staff Christmas Party in December 2008. This year the party's theme was 1938, in recognition of Rocky Bay's 70<sup>th</sup> birthday. Staff enjoyed the theme and the night overall. Thanks go to the committee which is made up of staff members from all divisions, who work hard to put together a memorable night for all to enjoy.

Wendy Tapper  
Director Human Resources

## MARKETING

Despite the tough economic climate, the Marketing Division has continued to raise much needed income through various activities undertaken throughout the year. Raffles continue to be the major contributor and are well supported by the community.

Once again the two annual golf days were extremely popular and the Model of the Future and Little Aussie competitions continue to be favourite activities in the community. Rocky Bay Day is gaining momentum and corporate support for the day has increased.

**The Diamonds and Pearls Ball** was again conducted at the Burswood Resort in June, with 250 guests enjoying a sumptuous meal and quality wines. The guests were entertained by MC Tod Johnston and they danced the night away to music played by the band Peace Love. The event raised just over \$30,000 and congratulations go to all those involved in making this evening such a success.

**Telemarketing** was positive to budget and the team has been working hard

to ensure Rocky Bay's work is communicated in every call made.

The fundraising result would not have been possible if not for the dedicated individuals and organisations who continue to support us. A sincere thank you must go to the following:

- our dedicated team of raffle sitters who are out in the shopping centres every day selling tickets on behalf of people with disabilities
- the AHG Group and the individual car dealerships for providing us with vehicles for display at various shopping centres throughout the metropolitan and regional areas
- LJ Hooker Settlements for their valuable support of the Diamonds and Pearls Ball.

### **This year's raffle winners:**

R308 Ron Jones

R408 Stephen Chadwick

R109 Tracey Sawyer

R209 Brian Mofflin

### **Appealathon**

Our sincere thanks to Channel 9 who, through Appealathon, provides valuable air time to support the promotion of all our fundraising events.

Special mention to Jenny Seaton who has been a tireless worker for Appealathon. Jenny has recently retired and we would like to thank her for her valued support over the years.

Jenny's retirement has prompted a change to the Appealathon branding. Appealathon has aligned with Variety WA in anticipation of strengthening the brand and increasing their

fundraising income. There is no change to the founding beneficiary organisations funding or air-time to promote events.

**Beneficiary Events:**

For the past 11 years, the annual **Les Clefs d'Or** Ball has been conducted on behalf of Rocky Bay. This year's Ball was held in October at the Grand Hyatt Ballroom and more than \$4,000 was raised to support the clients of Rocky Bay. Thank you to the organising committee for their tireless efforts and continued support of our work.

Betty Cottrell  
Marketing Director



**Two of this year's Model of the future winners**



## SPONSORS and DONORS

Rocky Bay could not continue to provide services and support to people with disabilities and their families without the generosity of many West Australian organisations and individuals.

Listed below (in alphabetical order) are the names of those who have provided major support of our organisation

Appealathon	Leeuwin Estate Winery
Austereo	Linneys
Automotive Holdings Group (AHG)	L J Hooker Financial Services
Big Rock Toyota	L J Hooker Settlements
Centro Properties	Mandurah Murray Mayday
Centro Galleria	Mosman Park Pharmacy
Channel 7 – Telethon	Netlink
Claremont Nedlands Lions Club	96fm
Commonwealth Bank	Patersons Securities
Concierge Ball Committee	Peter Ironside
Crommelin Machinery Sales	Pro- CP International
Cruiser Yachts	Royal Fremantle Golf Club
Eileen Lithgo	Rugby WA
Freehills	Stan Perron Charitable Trust
Grant Thornton	Swan Brewery
Hesta Super Fund	Town of Mosman Park
Kailis	United Way
Lawrence Business Management	VDM Group
Laurance Scrap Metals	Willy and Mimi Packer

The contribution of the community of Western Australia, our support groups, staff, supporters, volunteers and the many other donors has enabled us to make a difference to the lives of people living with disabilities.